



VeriSign® Enterprise Mobility Solutions for Retail and Distribution

KEY BENEFITS

- **Create** and modify invoices
- **Adjust** and edit customer information
- **Sequence** routes more effectively
- **Print** receipts and invoices
- **Track** deliveries and returns
- **Query** sales and order history
- **Manage and record** inventory adjustments during load functions
- **Enable** dynamic pricing and promotions updates
- **Reconcile** reports and accept payments in the field

VeriSign enables and protects more than 30-billion global interactions every day and offers extensive wireless communication solutions so the world can communicate, conduct commerce, and access the latest content—anywhere, any time, across any network and with any device.

Our suite of retail and distribution offerings provide full route accounting and delivery management with state-of-the-art mobile technology.

+ The Issue

Today's distribution industry is a complex and evolving marketplace with increasing numbers of transactions and pressure for faster turnaround of orders. Customer service continues to be a top priority. With shifts in the market and disintermediation, distributors are looking for ways to improve their profit margins and competitive positioning through automation of their route sales and delivery operations.

+ The Solution

Our suite of mobility solutions provides the most seamless and technologically-advanced approach for automating route accounting and delivery operations. Our retail and distribution solutions give drivers and sales representatives a system that is intuitive, easy-to-use, and functional, thereby, allowing them to easily capture and report sales and delivery data, access product and order information, adjust invoices, track product returns, and manage inventory.

Improve Productivity and Customer Service by providing up-to-date customer and route-specific product and pricing information in the field. Accurately record order, delivery, and return transactions electronically to facilitate load planning and customer billing.

A **Flexible Mobility Solutions Architecture** is vital to maximize your existing and future technological and operational investments. Our retail and distribution solutions interface with your existing enterprise back-end systems to receive and send information—including customer information, invoices, product pricing, route adjustments, and return authorizations.

+ Bundled Services

VeriSign provides bundled services, allowing for a turnkey solution, so you can focus on your business rather than on implementation, deployment, and training. VeriSign manages everything from initial requirements mapping and Enterprise Resource Planning (ERP) integration to software configuration and handheld deployment.





SOLUTION BRIEF

+ The VeriSign Advantage

Our VeriSign® Global Consulting Services organization enables companies to scope, define, and implement digital infrastructure solutions that help drive new revenue streams quickly and improve customer loyalty. With expertise in media and entertainment, wireless and mobility, supply chain, and security, our consulting services offer an unmatched combination of vision, technology, and intelligence—combined with an unparalleled ability to execute.

The experienced professionals of VeriSign Global Consulting Services leverage mobile technology expertise and industry experience to offer complete end-to-end solutions: strategy, business case analysis, hardware and software requirements, system integration, workforce training, and support. We help clients stay ahead of the market with high quality, comprehensive solutions to complex business and technology problems.

Visit us at www.Verisign.com for more information.