



DATA SHEET



KEY BENEFITS

Industry Experience

VeriSign Global Roaming Professional Services meet the critical needs of our customers—we are a partner that has successfully and repeatedly assisted other operators implement roaming services. We have extensive knowledge of industry operators and contacts, we have a highly experienced staff, and we can provide the resources that may not be readily available locally in order to support the acquisition, launch, and management of roaming agreements.

Economies of Scale

When an operator chooses to outsource their roaming functions, economies of scale may be achieved through our collective experience and established relationships. The result is often quicker deployment of roaming services, increased revenue potential, and subscriber satisfaction, while at the same time keeping costs down for the operator.

Attract Roaming Partners

Establishing roaming arrangements can make your operations more attractive and valuable to other potential roaming partners and can provide you with opportunities to increase revenue.

VeriSign® Global Roaming Professional Services

In today's complex telecommunications environment, global roaming can present numerous challenges. Established operators have a sizable international footprint and negotiated rates. These two things make it difficult for new entrants to deploy a worldwide foot print. It becomes especially difficult when there are several carriers in a country.

Furthermore, the roaming landscape has vastly changed. Voice was the first roaming product introduced into the market; now operators must also contend with messaging, data, and interstandard roaming.

To mitigate the complexities of roaming implementation, VeriSign provides intelligent infrastructure services that can help get a roaming department up and running as quickly as possible, facilitating critical processes, from initial agreement negotiation to the technical, billing, and IT testing required for third-generation (3G) roaming.

VeriSign® Global Roaming Professional Services are available in four options:

- **We Do It All**—On-site subject-matter experts carry out all the required functionality to deploy the most cost effective, timely, and profitable International Roaming Agreements (IRAs).
- **We Partner with You**—Subject-matter experts on your premises work alongside your team to teach all the required functionality to deploy the most cost effective, timely, and profitable IRAs.
- **We Train You to Do It Yourself**—On-site subject-matter experts carry out training on initiating, testing, and validating IRAs; when you are ready, they leave you to continue on your own, allowing for a cost-sensitive alternative for getting your agreements in place as quickly as possible.
- **Custom Training, Documentation, and Ongoing Support**—We develop full training and documentation material to help with the ongoing support of roaming initiation and the maintenance of agreements. Additional levels of ongoing maintenance and support can also be provided.



Where it all comes together.™



+ Service Components

VeriSign Global Roaming Professional Services are comprised of the following components; an operator may select all or several, according to their needs:

- Roaming agreement negotiation
- Roaming documentation creation
- SIM card management
- International Roaming Expert Group (IREG) testing and management
- Transferred Account Data Interchange Group (TADIG) testing and management
- Roaming department development
- Training

The VeriSign Global Roaming Professional Services address all aspects of roaming. VeriSign will work with an operator to establish the operator's own roaming administration offices and operational procedures. Our professional services staff can manage each of these duties until the operator is prepared to take on the responsibility directly.

Visit us at www.VeriSign.com for more information.